

Curriculum Vitae

Prof. Dr. Johann Nils Foege

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Academic Employment

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| Since 12/2020 | Professor of Innovation and Entrepreneurship and Head of the Innovation Management Group, School of Economics and Management, Leibniz University Hannover, Germany |
| 01/2017-11/2020 | Assistant Professor of Strategy and Innovation at the Business Management Group, Center for Management, School of Business and Economics, University of Münster, Germany |
| 04/2019-09/2019 | Interim Head of Group at the Business Management Group, Center for Management, School of Business and Economics, University of Münster, Germany |
| 10/2016-12/2016 | Senior Research Associate at the Business Management Group, Center for Management, School of Business and Economics, University of Münster, Germany |
| 04/2013-09/2016 | Research Associate at the Innovation, Strategy, and Organization Group, TIME Research Area, School of Business and Economics, RWTH Aachen University, Germany |
| 10/2012-03/2013 | Research and Teaching Assistant at the Organization Science Group, University of Duisburg-Essen, Germany |

Education

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| 04/2013-11/2016 | Dr. rer. pol. at the Innovation, Strategy, and Organization Group, TIME Research Area, School of Business and Economics, RWTH Aachen University, Germany |
| 10/2007-03/2013 | MSc in Management and Economics, School of Management and Economics, Ruhr-University Bochum, Germany and Visitor at the School of Economics, University of Utrecht, The Netherlands |
| 10/2007-09/2010 | BSc in Management and Economics, School of Management and Economics, Ruhr-University Bochum, Germany |

Academic Visits

11/2019 11/2018 05/2018	Academic Visitor at the Department of Management, Politics and Philosophy, Copenhagen Business School, Denmark, Host Dr. Ghita D. Lauritzen
01/2016-04/2016	Academic Visitor at the Centre for Technology Management, Institute for Manufacturing, Department of Engineering, University of Cambridge, United Kingdom, Host Prof. Dr. Tim Minshall and Dr. Frank Tietze

Memberships and Services

Since 2020	Lecturer for Innovation and Entrepreneurship at the RWTH Business School, RWTH Aachen University, Germany
Since 2020	Member of the Association for Information Systems (AIS), Digital Innovation, Entrepreneurship, and New Business Models, and IS in Healthcare
Since 2018	Member of the German Academic Association for Business Research (VHB)
Since 2017	Cofounder and CFO of the MAP – Management Association for Perspectives e.V. of the Business Management Group at the University of Münster, Germany
Since 2013	Member and Reviewer of the Academy of Management, Entrepreneurship (ENT), Technology and Innovation Management (TIM), and the Strategic Management (STR) Divisions

Awards & Nominations

2020	Award for Best Student Paper in Track, "Measuring open innovation through textual analysis: An assessment of nonlinear performance implications", International Conference on Information Systems (ICIS), India.
2020	Nominated for the SMS London Research Methods Paper Prize for the Strategic Management Society 40 th Annual Conference in London, UK
2019	Best Publication Award 2019, BAMB Research Seminars 2019, awarded by the Strategy, Innovation, Organization, and Human Resources groups of the Universities of Bielefeld, Aachen, Mainz, and Münster
2018	Nominated for the Best Conference Paper Award of the 5 th World Open Innovation Conference in San Francisco, CA, USA.
2017	Borchers-Badge Award of the RWTH Aachen University for graduating Dr. rer. pol. with distinction, RWTH Aachen University, Germany
2017	Award for Interdisciplinary Research, School of Business and Economics, RWTH Aachen University, Germany

- 2017 Nominated for the Friedrich-Wilhelm Best Dissertation Award of the RWTH Aachen University, Germany
- 2014 Nominated for the Best Conference Paper for the Strategic Management Society 34th Annual International Conference in Madrid, Spain

Publications

- Bendig, D., Foege, J.N., Endriss, S., Brettel, M. (2020), "The Effect of Family Involvement on Innovation Outcomes: The Moderating Role of Board Social Capital", *The Journal of Product Innovation Management*, 37 (3), 249-272 (VHB-Jourqual 3: A)
- Schäper, T., Foege, J.N., Schäfer, S., Nüesch, S. (2020), "Determinants of Knowledge Sharing in Crowdsourcing: Evidence from the Automotive Industry", *R&D Management*, accepted for publication (VHB-Jourqual 3: B)
- Gabel, M., Foege, J.N., Nüesch, S. (2020), "Privacy awareness under scrutiny: Field experimental evidence on health data protection in underserved communities", *Proceedings of the International Conference on Information Systems (ICIS)*. (VHB-Jourqual 3: A)
- Schäper, T., Jung, C., Foege, J.N., Nüesch, S. (2020), "Measuring open innovation through textual analysis: An assessment of nonlinear performance implications", *Proceedings of the International Conference on Information Systems (ICIS)*. (VHB-Jourqual 3: A)
- Foege, J.N., Lauritzen, G. D., Tietze, F., & Salge, T. O. (2019). "Reconceptualizing the paradox of openness: How solvers navigate sharing-protecting tensions in crowdsourcing", *Research Policy*, 48 (6), 1323-1339 (VHB-Jourqual 3: A)
- Jung, C., Foege, J.N., Nüesch, S. (2019), "Cash for contingencies: How the organizational task environment shapes the cash-performance relationship", *Long Range Planning*, published online before print (VHB-Jourqual 3: B)
- Gabel, M., Foege, J. N., Nüesch, S. (2019) "The (In)effectiveness of incentives: A field experiment on the adoption of personal electronic health records", *Proceedings of the International Conference on Information Systems (ICIS)*. (VHB-Jourqual 3: A)
- Salge, T.O., Antons, D., Cichy, P., Foege, J.N., Hannen, J., Hütten, A.S.J. (2018), "Giving voice to all patients: How social, physical, and mental marginality shape patients' intention and perceived ability to complain", *Health Care Management Review*, 43 (2), 126-137 (VHB-Jourqual 3: B)
- Kröll, C., Nüesch, S., Foege, J.N. (2018), "Flexible work practices and organizational attractiveness in Germany: The mediating role of anticipated organizational support", *The International Journal of Human Resource Management*, Published online ahead of print (VHB-Jourqual 3: B)
- Jung, C., Foege, J.N., Nüesch, S. (2018), "Not only a matter of dynamic managerial capabilities", *Academy of Management Best Paper Proceedings*, Strategic Management Division, Academy of Management Meeting, Chicago, IL, USA
- Foege, J.N., Salge, T.O., Piening, E.P. (2017), "Don't get caught on the wrong foot: A resource-based perspective on imitation threats in innovation partnerships", *International Journal of Innovation Management*, 21(03), 1750023-1 – 1750023-42 (VHB Jourqual 3: B)

Salge, T.O., Piening, E.P., Foege, J.N. (2013), "Exploring the dark side of innovation collaboration: A resource-based perspective", *Academy of Management Best Paper Proceedings*, Technology and Innovation Management Division, Academy of Management Annual Meeting 2013, Orlando, FL, USA

Presentations at Academic Meetings

1. van der Berg, A., Foege, J.N., Nüesch, S. (2020), "Shared Leadership in Context: Insights into Leadership and Role Perceptions from a Sales Perspective", Strategic Management Society 40th Annual Conference, London, UK.
2. Onken-Menke, G. Lauritzen, G.D., Foege, J.N. (2020), "Organizational Crises and Potential In-Group Members' Anticipated Social Identity", 2020 Academy of Management Annual Meeting, Vancouver, CDN.
3. Schäper, T., Jung, C., Foege, J.N.(2019), "Measuring open innovation: Linking machine-learning text analysis with organizational archival data", 6th Annual World Open Innovation Conference, LUISS University, Rome, Italy.
4. Schäper, T., Foege, J.N., Jung, C. (2019), "Advanced Digital Technologies in User Innovation", 6th Annual World Open Innovation Conference, LUISS University, Rome, Italy.
5. van der Berg, A., Foege, J.N., (2019), "Friendship never ends? How friendship influences the emergence and degree of shared leadership", 2019 Academy of Management Specialized Conference in Responsible Leadership in Rising Economies, Bled, Slovenia.
6. van der Berg, A., Foege, J.N., (2019), "A shared leadership environment in a sales context: The analysis of relevant mechanisms", 2019 Academy of Management Specialized Conference in Responsible Leadership in Rising Economies, Bled, Slovenia.
7. Schäper, T., Foege, J.N., Jung, C. (2019), "Orchestrating R&D collaborations: How dynamic capabilities shape the effectiveness of innovation", 2019 Open and User Innovation Society Meeting, Utrecht, The Netherlands.
8. Clemens, V., Foege, J.N., Nüesch, S. (2019), "B2C or P2P? How motives and risks of participation explain consumers' sharing system decisions", WK ORG Workshop 2019 of the German Academic Association for Business Research (VHB), Münster, Germany.
9. Onken-Menke, G., Foege, J.N., Nüesch, S. (2019), "Organizational crises, crisis management, and organizational attractiveness: An experiment on the link between crises", WK ORG Workshop 2019 of the German Academic Association for Business Research (VHB), Münster, Germany.
10. Loberg, L., Nüesch, S., Foege, J.N. (2019), "Forced distribution rating systems and team performance: The moderating role of task interdependence", WK ORG Workshop 2019 of the German Academic Association for Business Research (VHB), Münster, Germany.
11. Jung, C., Foege, J.N., Nüesch, S. (2019), "Not only a matter of dynamic managerial capabilities", WK ORG Workshop 2019 of the German Academic Association for Business Research (VHB), Münster, Germany.
12. Schäper, T., Foege, J.N. (2018), "The value of user toolkits for innovation: Examining the benefits of toolkits for different user groups", 5th World Open Innovation Conference 2018, San Francisco, CA, USA.

13. Lauritzen, G.D., Foege, J.N., Teilmann-Lock, S. (2018), „The search for serendipity: Adaptive management as a method to (non)manage open innovation in the public sector“, 5th World Open Innovation Conference 2018, San Francisco, CA, USA.
14. Gabel, M., Foege, J.N. (2018), „Decisive impulses: How can incentives leverage personal health records for innovation?“, accepted for presentation at the 5th World Open Innovation Conference 2018, San Francisco, CA, USA.
15. Felske, M., Foege, J.N., Minshall, T. (2018), „Spiders spinning their webs: Implications of social network constellations for early-stage venture valuation“, 5th World Open Innovation Conference 2018, San Francisco, CA, USA.
16. Onken-Menke, G, Nüesch, S., Foege, J.N. (2018), “Being Known and Being Good: A Panel Study on Job Seekers’ Determinants of Organizational Attractiveness”, 2018 Strategic Management Society Annual International Conference, Paris, France.
17. Loberg, L., Nüesch, S., Foege, J.N. (2018), “Forced distribution rating systems and team performance: The moderating role of task interdependence”, 2018 Academy of Management Annual Meeting, Chicago, IL, USA.
18. Jung, C., Foege, J.N., Nüesch, S. (2018), “Not only a matter of dynamic managerial capabilities”, 2018 Academy of Management Annual Meeting, Chicago, IL, USA.
19. Clemens, V., Foege, J. N., Nüesch, S. (2018), “B2C and P2P sharing systems: A review of the sharing economy”, 2018 Strategic Management Society Special Conference in Oslo, Norway.
20. Hudyma, C., Nüesch, S., Foege, J.N. (2017), “Not only a matter of skill: Making more of corporate resources”, 2017 Strategic Management Society Annual International Conference in Houston, TX, USA.
21. Hudyma, C., Nüesch, S., Foege, J.N. (2017), “All you need is “CEO”: How capabilities, experience, and optimism shape the cash-performance relationship”, 2017 Southern Management Association Annual Meeting in St. Pete Beach, FL, USA.
22. Foege, J.N., Lauritzen, G.D., Tietze, F. (2017), “Value appropriation in crowdsourcing activities: How solvers enable richer trading zones”, 2017 Academy of Management Annual Meeting, Atlanta, GA, USA.
23. Hudyma, C., Nüesch, S., Foege, J.N. (2017), “Cash me if you can: When cash holdings are of competitive value”, 2017 Western Academy of Management Annual Meeting, Palm Springs, CA, USA.
24. Hudyma, C., Nüesch, S., Foege, J.N. (2017), “All you need is “CEO”: How capabilities, experience, and optimism shape the cash-performance relationship”, 2017 Strategic Management Society – Special Conference, Milan, Italy.
25. Foege, J.N., Schäfer, S., Antons, D., Lüttgens, D., Piening, E.P., Salge, T.O. (2016), “Revealing or concealing: How legal and psychological ownership matter in crowdsourcing contests”, 2016 Academy of Management Annual Meeting, Anaheim, CA, USA.
26. Schäfer, S., Foege, J.N., Antons, D., Lüttgens, D., Salge, T.O. (2016), “From scratch or from the top drawer? A solver perspective on problem solving in crowdsourcing”, 2016 Academy of Management Annual Meeting, Anaheim, CA, USA.

27. Foege, J.N., Lauritzen, G.D., Tietze, F., Salge, T.O. (2016), "What is mine is yours, or is it? Exploring solvers' value appropriation strategies in crowdsourcing contests", 2016 Annual R&D Management Conference in Cambridge, United Kingdom.
28. Foege, J.N. (2015), "How much is just enough? Resource imitability and information concealing in crowdsourcing contests", 2015 Open and User Innovation Society Meeting, Contest and Crowdsourcing Track, Lisbon, Portugal.
29. Foege, J.N., Salge, T.O., Piening, E.P. (2014), "The geography of imitation: Global innovation ecosystems and the risk of being infringed", 2014 Strategic Management Society Annual International Conference, Madrid, Spain.
30. Salge, T.O., Piening, E.P., Foege, J.N. (2013), "Exploring the dark side of innovation collaboration: A resource-based perspective", 2013 Academy of Management Annual Meeting, Orlando, FL, USA.